



Measurements below are body measurements, not dimensions of the garment
(except for inseam, which IS a garment measurement)

Women's (inches)

Size	X Small	Small	Medium	Large	X Large
Tops/Bottoms	(2)	(4-6)	(8-10)	(12-14)	(16)
Bust	32-33	34-35	36-37	38.5-40	42-43
Waist	24-25	26-27	28-29	30.5-32	34-35
Hips	34.5-35.5	36.5-37.5	38.5-39.5	41.5-42.5	44.5-45.5
Inseam	32	32	32	32	32

Men's (inches)

Size	Small	Medium	Large	X Large	XX Large
Neck	15-15.5	16-16.5	17-17.5	18-18.5	19-19.5
Sleeve	33	34	35	36	37
Waist	30-32	33-35	36-38	39-42	43-46
Hips	35-37	38-40	41-43	44-46	47-49
Chest Size	35-38	38-41	42-45	46-49	50-53

FIT GUIDE

While each Birch Outfitters LLC product is designed and shaped for its intended use, we are able to generalize our fit descriptions as below:

- **Next to skin fit:**

A snug fit that conforms to the body's contours.

- **Active fit:**

A close to the body fit. These slim fitting garments may be worn over next to skin layers.

- **Feminine Fit (women's) / Traditional Fit (men's):**

A regular fit that embraces your silhouette. These garments may be worn over light midlayers.

- **Relaxed fit:**

A looser fit that drapes freely on the body while remaining true to size. These garments may be worn over heavier midlayers.



COMPANY TERMS

Terms of Sale:

All orders are subject to acceptance by Birch Outfitters LLC and have style/color minimums as listed below.

All Birch Outfitters LLC products are sold F.O.B. shipping point, unless specifically noted otherwise.

All terms will be Net 30 days from invoice date, pending on credit approval, unless specifically noted otherwise. No deductions are allowed for freight unless authorized by Birch Outfitters LLC.

No discounts will be allowed on any invoice paid past the invoice discount period or to any customer having an overdue balance.

All past due accounts will be assessed a finance charge equal to an annualized rate of 18%.

Cancellations can only be with written authorization from Birch Outfitters LLC. Orders may not be cancelled within 45 days of the scheduled shipment date.

Lead Time:

All orders must be in 145 prior to requested delivery date

Ship Window:

Dates are based on order receipt

Returns and Claims:

No returns will be accepted without prior authorization from Birch Outfitters LLC. Unauthorized returns will be refused. Claims regarding defective merchandise must be within 10 business days of receipt of order. Returns of defective merchandise must be returned within 4 months of initial claim. Customers should inspect all shipments carefully and verify the total number received. All claims for lost, damaged or concealed shortages (pilferage) must be made directly to the carriers "Claims Department" within (10) days of delivery. All returns of non-defective merchandise must be made within 20 business days and will be subject to a 15% restocking fee.

Liability:

All merchandise is sold under the condition that we cannot guarantee the user freedom from injury. The user assumes all risks related to the use of the merchandise and no company representative can waive or change this condition. Product specifications in the catalog are subject to changes in the production.

Shipping and Packing:

Special packaging, such as labeling, poly bags, hangers, price tickets and hangtags are available at an additional charge as listed below. All special requirement instructions must appear on the original purchase order. Please contact Birch Outfitters LLC or your sales representative for details.

EDI: \$.16/garment

Hangers: \$.40/garment

Price Tickets: \$.15/ticket

Labeling & Hangtags: \$.25/garment

Standard packaging is 12pcs per carton. Special packaging under 12pcs is subject to a \$.40 surcharge per garment.

Standard Size Breakdowns/Pre Pack per color:

Men's: Pack A: S-XL (2-4-4-2) / Pack B: M-XXL (2-4-4-2) / Pack C: S-XXL (2-3-3-2-2)

Women's: Pack A: S-XL (2-4-4-2) / Pack B: S-XXL (2-3-3-2-2) / Pack C: XS-L (2-4-4-2)

Juvenile: Pack A: S-L (4-4-4)

Youth: Pack A: S-XL (2-4-4-2)

Toddler: Pack A: S-L (4-4-4)

Infant: Pack A: 3-6MOS.-24MOS. (2-3-3-2-2)

Special Sizes Additional Charges:

\$3.00 for 3XL-5XL Garments

Company Terms set forth herein cannot be modified or amended by any other written instrument such as a purchase order or vendor agreement without prior authorization by Birch Outfitters LLC.